



SAFETY | ENVIRONMENTAL | QUALITY

SafetyManagementGroup.com

## Best-in-Class Utility Safety: SMG Reduced Contractor's TRIR by 64%

SMG has provided safety solutions to one of the nation's largest investor-owned utilities for more than a decade. Our scope of work has grown to meet the company's changing needs over time; each day SMG engages **more than 60 safety advisors and 20 environmental advisors across 13 states** on job sites for our client.

### Our data-driven scalable solution offers repeatable results.

Through prequalification, increased observations, consistent training, constant communication and annual improvement plans, **we led a 64% decrease in TRIR** over a 10-year period. SMG provides professional, flexible, expert solutions to help grow, manage, and refine your safety and operational programs.

Here's what we did.

### A REPORTING CULTURE IS A SAFE CULTURE.



A TRIR reduction from 2.5 to .9 over 10 years



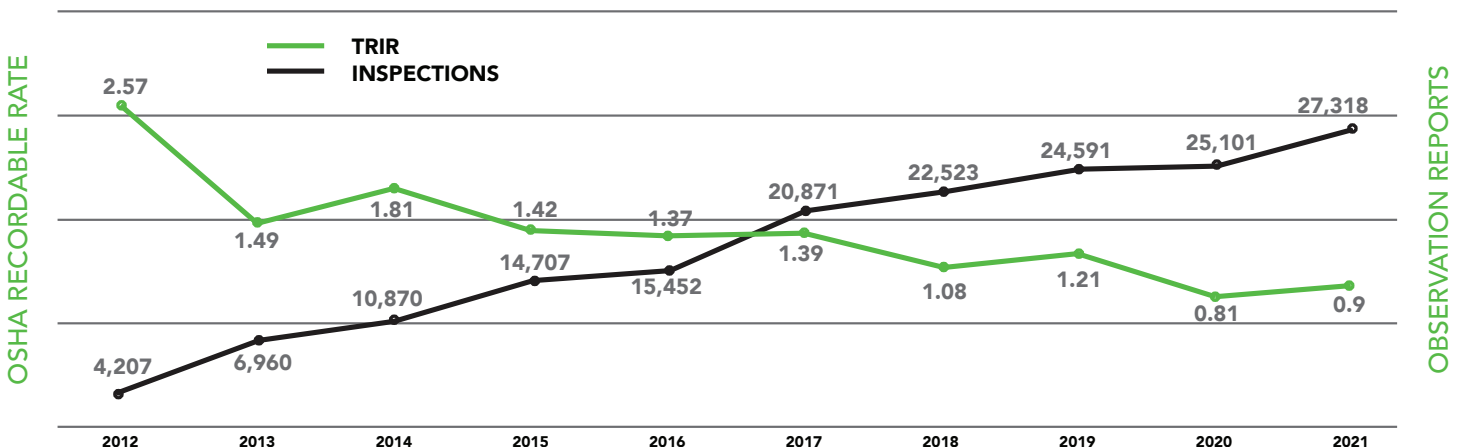
Contractors trained: 160,000+



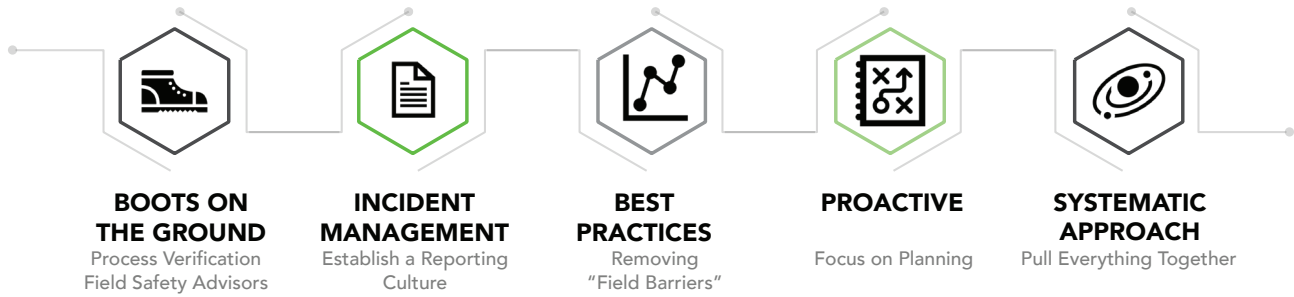
Prequalifications: 7,000+



Annual improvement plans reviewed: 500+



## HERE'S HOW WE DID IT.



## SAFETY CONVERSATIONS | FOCUSED OBSERVATIONS

### Prepare

VERO Prequalification of **10K+** contractors

Equipped more than **160K** contractor employees for success in the field

### Coach

Empowering utility contractors to make safe decisions

Over **80** safety and environmental professionals in the field

### Record

Gathered **20K+** near misses

Completed **250K+** field observations

Tracked **250M+** contractor work hours

### Analyze

Improving safety with real-time insights

Reviewed annual contractor safety improvement plans

Spotting trends and taking action resulted in a **64%** reduction in TRIR

Our team of utility safety professionals is ready to take on your next challenge.  
Contact us today to learn more.

